



***Tentative Agenda for Special  
Meeting of Town Council***

***Tuesday, January 28, 2025 @ 5:30 PM***

55 Victoria Street  
Kensington, PEI  
C0B 1M0  
Phone: (902) 836-3781  
Fax: (902) 836-3741  
Email: [mail@kensington.ca](mailto:mail@kensington.ca)  
Web Site: [www.kensington.ca](http://www.kensington.ca)

***Please ensure all cell phones and other electronic devices are turned  
off or placed on non-audible mode during the meeting.***

**Town of Kensington  
Special Meeting of Town Council  
Tuesday, January 28, 2025 – 5:30 PM**

- 1. Call to Order/Land Acknowledgement**
  
- 2. Adoption of Agenda (Additions/Deletions)**
  
- 3. New Business**
  - 3.1 Request for Decisions
    - 3.1.1 RFD2025-05 – Police Vehicle Replacement - 2025
  
- 4. Adjournment**

## Town of Kensington - Request for Decision

<b>Date:</b> January 27, 2025	<b>Request for Decision No:</b> 2025-05
<b>Topic:</b> Police Vehicle Replacement - 2025	
<p><b>Proposal Summary/Background:</b></p> <p>As Councillors may be aware, we are approaching the end of life for patrol vehicle 7B3, and our monthly maintenance costs are mounting, leading the Police Chief to begin looking at replacement options. After considerable research by the Chief, we believe the Ford Mustang Mach E (a plug-in Electric Vehicle) is the most cost-effective choice. The reason for the Special Meeting, is that D. Alex MacDonald Ford dealership has a black demo unit in their inventory and are willing to cover the federal portion of the of EV rebate (\$5000), a program whose funds have been depleted, if we purchase the vehicle by January 31<sup>st</sup>.</p> <p>Town staff and the Mayor began evaluating options for a replacement vehicle, with many options being reviewed, but this demo vehicle stands out as the best option for our use:</p> <ol style="list-style-type: none"><li>1. 2024 Ford Mustang Mach – E Select – Demo vehicle in Charlottetown currently</li></ol> <p><b><u>2024 Ford Mustang Mach-E Select</u></b></p> <p>Mileage: 12,000 kms. (Demo) Fuel economy: Fully electric, plug in model (Approx. \$77 per month in charging fees) Warranty: (8) year warranty on the EV battery Police Package: Colour is black, decals and accessories needed and in attached price Delivery: February, 2025. Price: \$47,795 plus HST, along with \$11,105 plus HST for equipment (total \$58,900 plus HST)</p>	
<p><b>Benefits:</b></p> <ul style="list-style-type: none"><li>• Will provide the police department with a highly cost-efficient vehicle, especially on an operational basis. Bridgewater, NS Police Chief Feener has sent us their charging costs for a (10) month period (attached), for all (3) EV cruisers in their fleet, averaging \$77 per vehicle per month. That would compare favourably to the approximate \$900 per vehicle that we currently spend on fuel. These savings will practically pay for borrowing costs on the new vehicle on a monthly basis.</li><li>• Should result in a reduction of maintenance costs associated with this cruiser, as per the experience of the Bridgewater, NS police department, and their (3) current EV cruisers. The Chief states that there are no need for oil changes, and regenerative braking has resulted in minimal wear on the brake pads.</li><li>• One of the officers on our staff has this exact vehicle as a personal-use car and speaks very highly of it. The Chief has also taken it for a drive and has the same feelings about moving in this direction.</li><li>• Finally, we made the move to a hybrid last time, in an effort to become a more</li></ul>	

environmentally friendly municipality, and this purchase would keep us on this path in a stronger fashion.

**Disadvantages:**

- Fully electric vehicle, so the staff members will have to be educated in how to best utilize the required charging time, based around their need to be in the office for report writing, admin work, etc. Chief Feener points this out in his email to us on the feasibility of working with fully electric vehicles, a copy of which is attached.

**Discussion/Comments:**

Following a review by the CAO, Mayor, Police Chief and former Police Chief, it is recommended that Town Council authorize staff to proceed with this purchase through D. Alex MacDonald Ford, ensuring that the needed charger for our premises will be included in this price. It was felt that this is a prudent price to pay for this vehicle, given the savings in operational costs. Police Chief Yuill has two other updates on the outdated Taurus for Council if this purchase is approved: 1/ Any appropriate pieces of the kit from the old cruiser will be removed and utilized in the outfitting of the new vehicle, resulting in a savings on that expected cost. 2/ The Police Academy will happily take our old cruiser for cadet practice in exchange for a \$5000 training credit for our Force.

**Options:**

1. Proceed the 2020 Hybrid Ford Explorer or 2022 Ford Explorer, as recommended.
2. Proceed with the purchase of the Dodge Durango.
3. Refer the matter back to staff for further deliberation.

**Costs/Required Resources:**

2024 Ford Mustang Mach-E \$58,900 plus HST, including the police kit needed.

**Source of Funding**

Long-Term Borrowing – This means that this purchase is not a major hit to our cash flow at a time when our finance position is not fully known. This will be entered as an amortizable/depreciable expense on our ledger, a monthly cost that our Manager of Finance and the CAO are very comfortable with.

**Recommendation:**

It is recommended that Town Council consider and adopt the following resolution:

**Resolution 1**

***BE IT RESOLVED THAT Town Council authorize the CAO to proceed with purchasing the 2024 Ford Mustang Mach-E Police Cruiser through D. Alex MacDonald of Summerside at an all-in cost of \$47,795 plus HST;***

***BE IT FURTHER RESOLVED THAT Town Council authorize the CAO to proceed with the purchase of a full police package for the new Police Cruiser through Spence Communications at a cost of \$11,105 plus HST;***

**Resolution 2**

***WHEREAS Section 164 of the Municipal Government Act R.S.P.E.I. 1988, Cap. M-12.1. authorizes a Town Council to borrow money for capital projects;***

***AND WHEREAS Town Council has approved the purchase of a 2024 Ford Mustang Mach – E Select – Demo vehicle, from D. Alex MacDonald of Summerside, at a price of \$58,900 plus HST;***

***AND WHEREAS the amount to be borrowed will not cause the Town to exceed its legislated debt capacity;***

***BE IT RESOLVED that the Town of Kensington be empowered to borrow up to \$58,900 from the Scotiabank, under the following terms:***

- i        repayable in full by Town Council over an amortization period up to 10 years.***
  - ii       at an interest rate, as negotiated with the lender, with interest payable monthly.***
- advances repayable on demand.***



D ALEX MACDONALD FORD LTD. Rep: DONALD BURLEIGH  
 25 WATER STREET Phone: (902) 436-2138  
 SUMMERSIDE, PE, C1N 1A3 Fax: (902) 436-0232

Date: 01/27/2025  
 Key: TOWN250121  
 Tax: PE HST

**Vehicle**

2024 FORD MUSTANG MACH-E SELECT



Stock Type	Build
Model Number	New Vehicle
Engine	K1S
Transmission	Dual eMotor (Front/Rear) -inc: 72kWh usable capacity standard range high-voltage battery
Drive	Single Speed
Body	All Wheel Drive
Odometer	AWD
	0

**Customer**

Name	TOWN OF KENSINGTON	Source	Phone Up
Address	PO BOX 301	Lead	Phone
City, Province	KENSINGTON, PE	Business	(902) 836-1047
Postal Code	C0B 1M0	Cell	888-7120
Code	6978	Contract Date	01/27/2025
Email	mail@kensington.ca	Payment Date	01/27/2025

**Cash**

Selling Price	\$60,990.00	HST Taxable	\$53,545.25
demo discount	(\$3,000.00)	HST 15%	\$8,031.79
DELIVERY -EV FORD	(\$5,000.00)	Luxury Tax Taxable	\$0.00
License	\$0.00	Luxury Tax 10%	\$0.00
Tire Levy	\$56.25	Payout Lien Amount	\$0.00
PRODUCT PACKAGE	\$499.00	PROVINCIAL EV REBATE	(\$5,750.00)
Trade	\$0.00	Cash Down	\$0.00
<b>Sub-Total</b>	<b>\$53,545.25</b>	<b>Total Balance Due</b>	<b>\$55,827.04</b>
		Amount Received	\$0.00
		<b>Due on Delivery</b>	<b>\$55,827.04</b>

**Options**

Selling Price	\$60,990.00
---------------	-------------

I / We have reviewed the above disclosure and agree to the vehicle, price and payment information as declared.

X  
 TOWN OF KENSINGTON

X  
 Dealer Acceptance

Good morning everyone,

As we approach the end of life for patrol vehicle 7B3, I have been exploring replacement options and after considerable research, I believe the Mustang Mach E is the most cost-effective choice. Previously, I shared a quote from Ford with a price of around \$61,000 including taxes. I'm awaiting a more detailed quote to outfit the vehicle with necessary equipment such as lights and a silent partner, utilizing some gear from 7B3, which is estimated to cost around \$10,000, and another \$2000 for police decals.

Additionally, I reached out to Chief Feener of the Bridgewater Police Department in Nova Scotia. They have been using electric vehicles for over three years and have had no regrets. Their fleet includes a Tesla and two Ford Lightnings. Chief Feener has provided the following data regarding their charging costs:

Month	kWh	Cost
Sep-24	1483	\$252.11
Aug-24	1159	\$197.03
Jul-24	1416	\$240.72
Jun-24	1283	\$218.11
May-24	1670	\$283.90
Apr-24	1097	\$186.49
Mar-24	1746	\$296.82
Feb-24	1879	\$319.43
Jan-24	982	\$166.94
Dec-23	897	\$152.49

As you can see, the charging costs are far more affordable compared to traditional fuel. The officers have had no complaints about the electric vehicles, and Chief Feener also mentioned a major benefit: minimal maintenance. After three years, the only maintenance required has been tires and windshield wiper replacements. There's no need for oil changes, and regenerative braking has resulted in minimal wear on the brake pads.

In addition to these benefits, the vehicles are eco-friendly. Officers can conveniently charge the vehicles during breaks or while working on reports, reducing downtime and maximizing efficiency.

The only additional cost we should factor in is the charger and installation, estimated at around \$2,000 - \$2,500.

We are on a bit of a tight timeline, as Don Burleigh from Ford has informed me that the sale is only valid until the end of the month.

If anyone has any questions or needs more information, please feel free to reach out.

Thank you,

Landon

Landon Yuill, CD

Chief



From: Scott Feener <[Scott.Feener@bridgewaterpolice.ca](mailto:Scott.Feener@bridgewaterpolice.ca)>

Date: January 27, 2025 at 3:42:19 PM AST

To: [policechief@kensington.com](mailto:policechief@kensington.com)

Cc: [lyuill@kensington.ca](mailto:lyuill@kensington.ca), Danny MacPhee <[Danny.MacPhee@bridgewaterpolice.ca](mailto:Danny.MacPhee@bridgewaterpolice.ca)>

Subject: Electric Vehicle

Good afternoon,

Bridgewater Police currently operate 3 electric vehicles covering two policing rolls, patrol and support.

The first was Tesla Model 3. This is a marked unit operating all emergency equipment and in car camera. This vehicle was purchased to fulfill a support role in traffic. It enforces the Motor Vehicle Act, response to collision etc. We operate it Mon-Fri 8 hours a day since 2022.

From Feb 2024 to Jan 2025 we've spent \$429 on charging and none on vehicle Maintenance except for tires and wipers as required.

The other 2 is a 2024 and 2025(Since Sept) Ford Lightnings F150's. These are used for patrol purposes operated 24/7. These are outfitted with all emergency equipment, computers, silent patrolmen etc. They are costing us approx.\$2300 per year for charging both. Once again neither have required any Maintenance other than winter tires and the odd wiper blade.

Currently for the gas vehicle we are averaging \$1400-1600 per month plus regular maintenance.

The biggest obstacle was educating the staff on charging regularly (when in office) to ensure neither had to be removed from the road for charging. To date we've had no issues with the operations of either.

Scott